

**Invitation to GIGA Talk (“GIGA Gespräch”)**

**The New India and the New Latin America: Partners or Rivals?**

Presentation:  
**Prof. Jorge Heine**  
(Balsillie School of International Affairs)

Commentary:  
**Dr. Sandra Destradi**  
(GIGA Institute of Asian Studies)

**Wednesday, 9 January 2013, 6:00-7:30 p.m.**

**GIGA Berlin Office  
Friedrichstr. 206 (Entrance Zimmerstr.), 10969 Berlin, 1<sup>st</sup> Floor**

Two of the most dynamic economic regions in the world today are South Asia and Latin America. Trade between India and Latin America and the Caribbean (LAC) reached USD 25 billion in 2011 and is projected to reach USD 70 billion in 2015. The first Indo-LAC Dialogue took place in New Delhi last August. What is the significance of these growing links? To what extent do they show a growing convergence between two regions so long separated by geography and history? And is the “First World – Third World” pattern of relations they replicate (in which India plays the role of the “First World” power, selling intermediate goods and industrial products and buying mostly commodities and natural resources) sustainable in the medium and long run?

[Jorge Heine](#) holds the CIGI Chair in Global Governance, Balsillie School of International Affairs (Waterloo, Canada) and is currently the Pablo Neruda Visiting Professor of Latin American Studies at the University of Paris III. He served as Chile's ambassador to India from 2003 to 2007, and is a leading expert on Indo-Latin American relations. His new book, *La Nueva India* (El Mercurio/Aguilar, 2012), portrays these as part and parcel of the broader upsurge of South-South links that is taking place in the new century.

[Sandra Destradi](#) is a research fellow at the GIGA Institute of Asian Studies. Her research interests are among others India's foreign and security policies and power and influence in international relations.

The talk will be moderated by [Dr. Bert Hoffmann](#), Acting Director of the GIGA Institute of Latin American Studies.

The GIGA Talk (“GIGA Gespräch”) will be held in English.  
Unfortunately, the venue is not handicapped-accessible.

Please contact Ms. Franza Drechsel at [franza.drechsel@giga-hamburg.de](mailto:franza.drechsel@giga-hamburg.de)  
by 7 January 2013 to register.