Nordrhein-Westfälische Akademie der Wissenschaften und der Künste Palmenstraße 16 | 40217 Düsseldorf



Arbeitsstelle Rationalität im Lichte der experimentellen Wirtschaftsforschung an der Universität Bonn Leiter: Prof. Dr. Andreas Pfingsten

# **Call for Applications**

## Mini-School: Coping with Difficult Decisions – An Experimental Economics Perspective

Applications are invited for a Mini-School on "Coping with difficult decisions" to be held in Düsseldorf, Germany on **October 20th, 2015**. We are seeking advanced graduate students and postdoctoral researchers to join us for what we hope will be a fruitful scientific exchange.

The workshop is designed to foster an exchange of ideas between scholars interested in decision-making in complex problems. Problems may be considered complex either because of uncertainty as to how a well-defined goal can be achieved, or because a goal is itself not easy to define. The perspective will be mainly that of experimental economics, but theoretical and empirical aspects are equally welcome.

The tentative elements of the Mini-School, running from 10 a.m. to 4 p.m., are as follows:

- The staff of the Research Center "Rationality in the Light of Experimental Economics" will give an introductory lecture on selected methodological issues in complex experiments with examples from their research results.
- A number of the participating young researchers will have the opportunity to present their own research results in short talks, followed by brief discussions.
- Afterwards, there will be small-group lunches during which participants will be given the opportunity to discuss their planned research.
- All participants will be invited to present a poster at a poster session.

All participants are also invited to take part in an afternoon symposium, scheduled 4 p.m. to 8 p.m. It will feature presentations by Prof Ido Erev (Technion), Prof Uri Gneezy (UC San Diego), and Prof Alvin Roth (Stanford University), and conclude with a panel discussion. The symposium constitutes the second part of the closing workshop of the Research Center "Rationality in the Light of Experimental Economics" founded by Prof Reinhard Selten in 2006 and funded by the North Rhine-Westphalian Academy of Sciences, Humanities and the Arts.

We expect that applicants will typically be from the fields of Economics, Finance, Management and Organizations, and Psychology, but students from other areas, such as Computer Science, are also welcome. Applicants should

- provide their CV,
- make clear their particular connection to the topic of the Mini-School,
- briefly sketch their potential contribution.

The maximum number of participants is 32. Limited funding ( $\in 200$  for European and  $\in 600$  for non-European students) is available for travel and accommodation. When applying, please indicate whether you would need funding. Applications should be sent to rilexecon@uni-bonn.de not later than September 20th. The organization committee will review the applications and all responses will be dispatched by September 27th.

We are looking forward to seeing you in Düsseldorf.



Closing workshop of the Academy Research Center

### "Rationality in the Light of Experimental Economics"

### Coping with difficult decisions

An Experimental Economics perspective

### Part I: Mini-School on complex experiments

- 10:00 10:15 Welcome address
- 10:15 11:15 Introductory lecture on complex experiments
- 11:15 13:00 Seven presentations by young researchers
- 13:00 14:30 Small group lunch research seminars
- 14:30 15:30 Poster session

#### Part II: Plenary talks and panel discussion on coping with difficult decisions

- 16:00 16:15 Presidential welcome address
- 16:15 17:00 Invited lecture by Professor Uri Gneezy
- 17:00 17:45 Invited lecture by Professor Ido Erev
- 17:45 18:15 Coffee break
- 18:15 19:00 Invited lecture by Professor Alvin E. Roth
- 19:00 20:00 Panel discussion:
  "Coping with difficult decisions: What do we know about how difficult decisions are made and how they can be improved?"
  Moderation: Prof. Dr. Dr. h.c. Martin Weber, Universität Mannheim

Closing remarks and get together

Location: Nordrhein-Westfälische Akademie der Wissenschaften und der Künste Palmenstraße 16 – 40217 Düsseldorf – awk@awk.nrw.de